



# Future of Business Reorganizations

# Today's presenters



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# Agenda

1



**Business reorganisations are happening more often – why?**

2



**How to achieve an effective reorganisation**

3



**Solving your reorganisation pain-points with technology**

# Other triggers for Business Reorganisations



## Corporate Transformation

- **Simplification** - Corporate groups with high numbers of legal entities can suffer from the 'drag' of greater risk and complexity.
- **Finance** – new ERP systems implementation projects, intersect with opportunity to simplify or tidy group



## ESG

- Divesting business units.
- Reporting requirements drive business simplification.



## Global tax landscape

- Reviewing location of legal entities in low tax countries.
- Increased focus on residence, local substance rules, governance.



## Transactional activity

- **Transaction readiness** - highly competitive M&A market with stiff competition from private equity.
- Effective **separation and carve-out planning** can ensure sellers maximize competitive tension and price.
- **Funding** – dividend blocks
- Effective **post-acquisition integration** can release synergies earlier and remove problems for the future.



## Risk ring-fencing

- Companies can use the **limited liability status** that corporate structures bring to shield the group as a whole from regional or trading risks.



## Geopolitics and business disruption

- Changes in the geopolitical landscape, coupled with increasing levels of business change (e.g. **digital disruption**) is forcing reorganization activity.
- A good recent example is the recent high volumes of **demerger and divestment activity in Russia**.

Ask the Audience.....

**Which word best describes the  
most challenging aspect of a  
business reorganisation?**

# How to achieve a successful business reorganisation

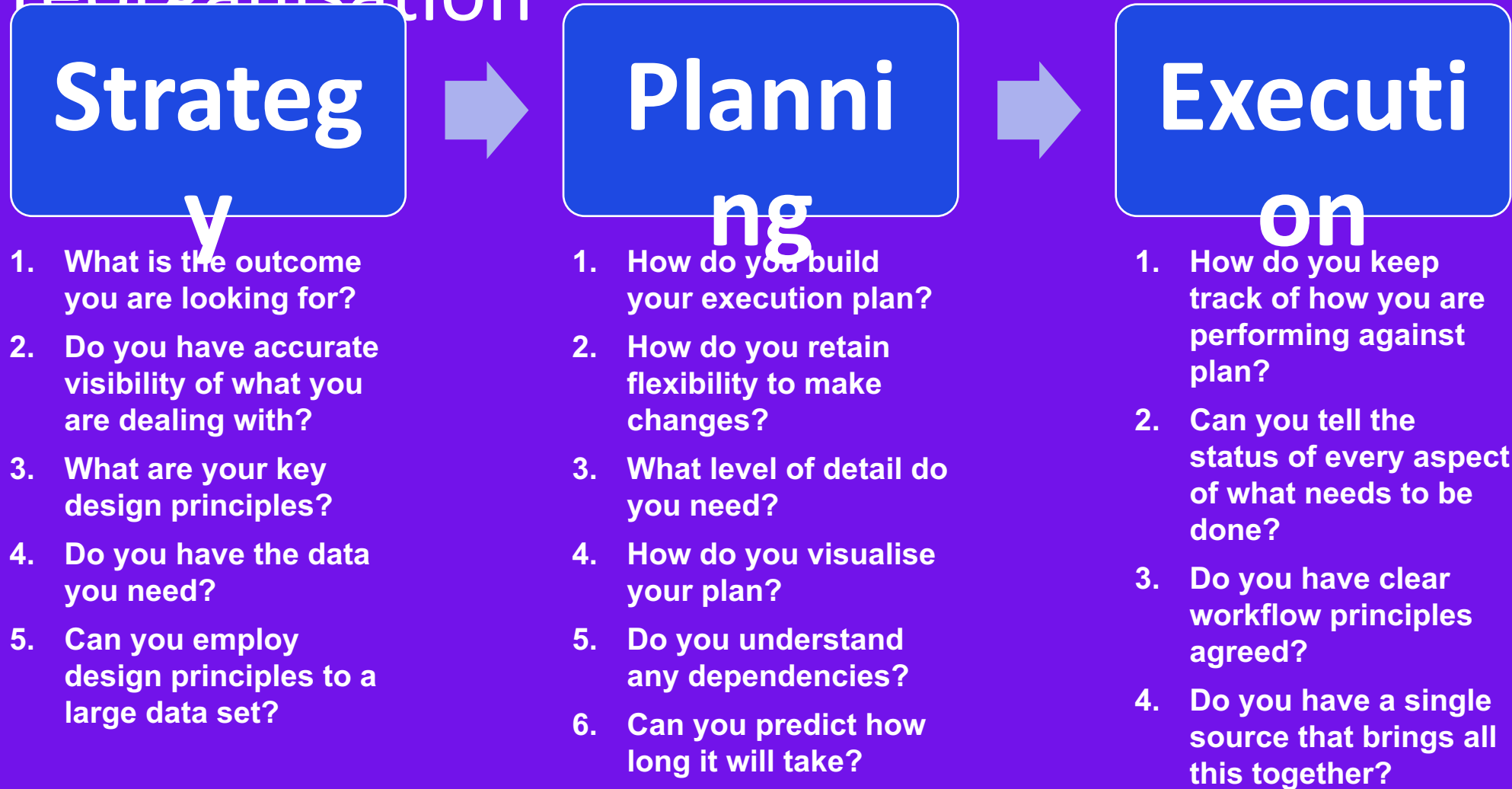




Bild-in-Bild



**KPMG**

video

0:00 / 0:42

# IBR Platform - Benefits



## Your entire group structure at a glance

An **automated company structure chart**, generated from a data set, allows you to explore your entity data and visualise future structures.



## Monitor deadlines

Helps you **manage the impact/risk of changing deadlines** with an automated sequencing timeline tool, with the aim of ensuring that overall project goals are not compromised.



## Agile planning

The **automated step plan builder** enables KPMG Law professionals to quickly and flexibly produce detailed work plans with clear legal, tax and accounting steps.



## Overview of key issues

The IBR Delivery Platform gives you a **high-level summary of the issues** you need to consider as you plan each step and a rapid and visual early complexity assessment.



## Cross-functional collaboration

Group reorganization projects are likely to require **cross functional input throughout the process**. The IBR Delivery Platform helps you to clearly define and track accountabilities.



## Real-time planning dashboard

See the big picture: The **real-time implementation dashboard** unlocks data in structuring plans, making it easier to control and manage your project with confidence. Report to your stakeholders anytime, anywhere.



# IBR Platform – End-to-End Delivery

## Strategy



**Visualise your organisational data**



**Conduct online due diligence**



**Interrogate your data with smart searches**

## Planning



**Build plans from our large template library**



**Capture dependencies and forecast resourcing**



**Identify timing challenges at the start**

## Execution



**Allocate tasks and monitor progress**



**Oversight through dashboards and reports**



**Collaborate globally with a single source of truth**

# IBR Platform – Legal Technical Content

48

## Jurisdiction

Extensive content developed by experts across the global KPMG network

9

## Step Types

Covering typical transaction types for the most common entity types

11k

## Micro Steps

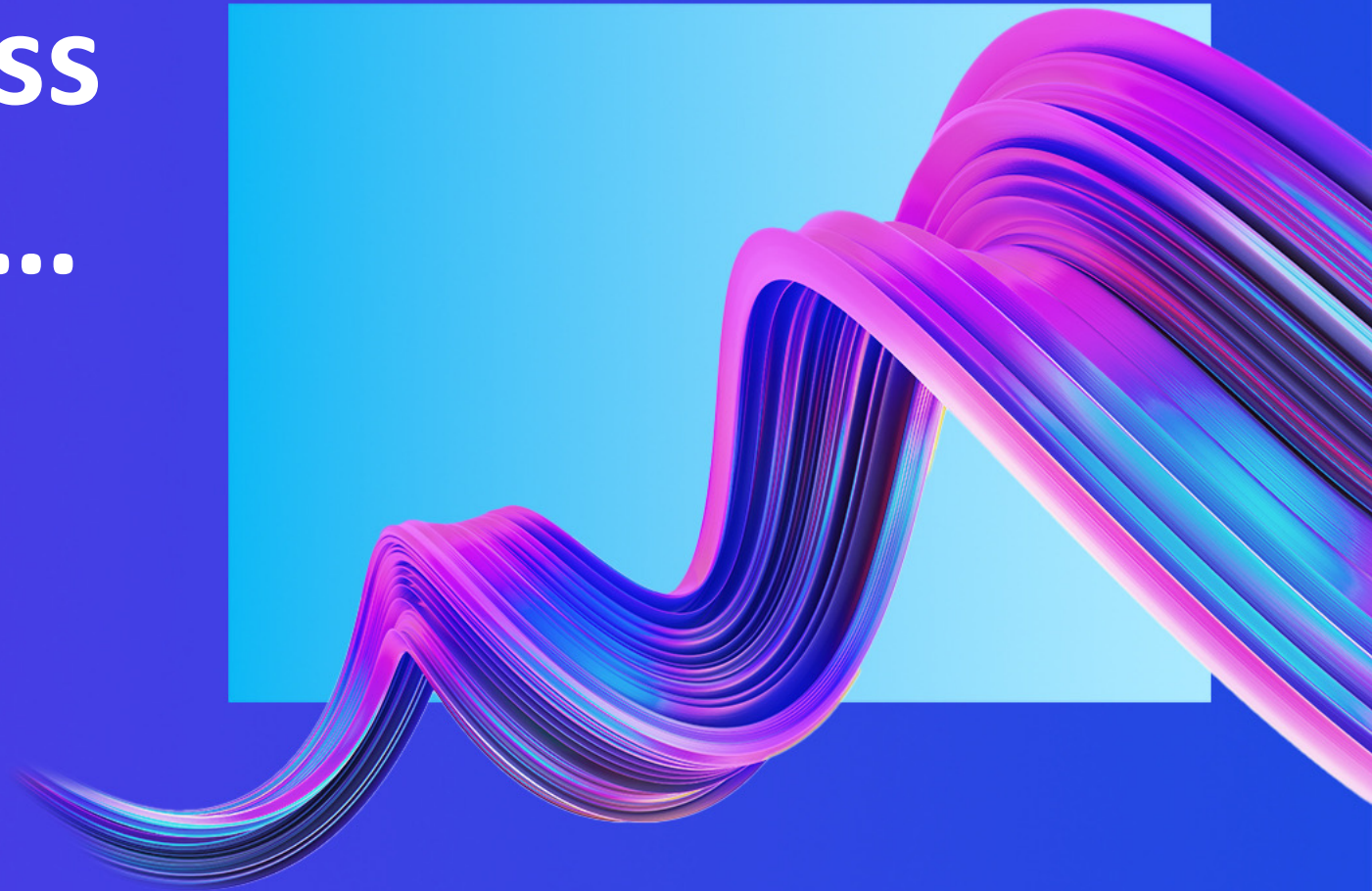
Task plans that detail the information, documents and actions needed to execute



Welcome to the  
future of Business  
Reorganisations...

...

*Tech Demo*



# Great tech needs great advisors....

## Global Coverage

- ✓ KPMG Law is a global legal services business with more than 3,750 professionals across 84 jurisdictions.
- ✓ Part of KPMG, we are an integrated, multidisciplinary legal adviser which can respond in a coordinated way to our clients' requirements.
- ✓ We work alongside colleagues in KPMG Tax and Advisory to provide an end to end offering



Global Coverage

85

Jurisdictions


















3750+

lawyers

KPMG Law										Best friends law firm	Legal Transformation Services
Albania	Belgium	Chile	Denmark	Greece	Kazakhstan	Monaco	Peru	Spain	Ukraine	India	US
Algeria	Bosnia-Herzegovina	Colombia	Dominican Republic	Guatemala	Laos	Mozambique	Poland	Sweden	United Kingdom	Philippines	
Argentina	Brazil	Congo (Republic of)	Egypt	Hong Kong/China	Latvia	Myanmar	Romania	Switzerland	Uruguay	Singapore	
Armenia	Brunei	Costa Rica	Estonia	Hungary	Lithuania	Netherlands	Senegal	Taiwan	Uzbekistan	Sri Lanka	
<u>Australia</u>	Bulgaria	Cote D'ivoir	Finland	Iceland	Macedonia	Nicaragua	Serbia	Tanzania	Venezuela	Turkey	
Austria	Cameroon	Croatia	France	Indonesia	Malaysia	Nigeria	Slovakia	Thailand	Vietnam		
Azerbaijan	Cambodia	Cyprus	Georgia	Ireland	Malta	Norway	Slovenia	Tunisia	Zambia		
Bahrain	Canada	Czech Republic	Germany	Italy	Mexico	Panama	South Africa	Uganda			

# KPMG Law: coverage by capability

The extent of our coverage for each capability is set out below.

 <b>Corporate Advisory</b> 84 Jurisdictions   1043 Professionals	 <b>Investigations/Compliance</b> 70 Jurisdictions   1437 Professionals	 <b>Data, Digital and Technology</b> 70 Jurisdictions   1350 Professionals	 <b>Family Office &amp; Private Client</b> 55 Jurisdictions   123 Professionals
 <b>Mergers &amp; Acquisitions</b> 81 Jurisdictions   812 Professionals	 <b>Immigration Law</b> 69 Jurisdictions   449 Professionals	 <b>Global Entity Management</b> 71 Jurisdictions   562 Professionals	 <b>Equity Capital Markets &amp; Debt Advisory</b> 52 Jurisdictions   120 Professionals
 <b>Commercial Law</b> 83 Jurisdictions   740 Professionals	 <b>Financial Services Regulatory</b> 74 Jurisdictions   100 Professionals	 <b>Business Reorganization</b> 71 Jurisdictions   613 Professionals	 <b>Legal Department Transformation</b> 46 Jurisdictions   102 Professionals
 <b>Employment Law</b> 81 Jurisdictions   515 Professionals	 <b>Real state</b> 71 Jurisdictions   331 Professionals	 <b>Litigation</b> 50 Jurisdictions   317 Professionals	 <b>ESG</b> 35 Jurisdictions   296 Professionals
 <b>Intellectual Property</b> 13 Jurisdictions   69 Professionals			



# Q&A





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