

The Importance Of Human Leadership Upholding Integrity Through Law

Presentation

19 September 2023

Timo Matthias Spitzer, LL.M. (Wellington)

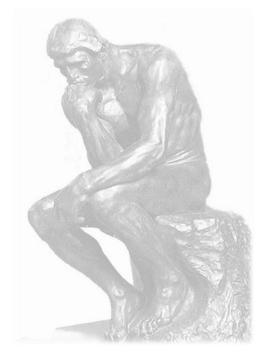
Board Member and Adjunct Professor Institute for Law and Finance, Goethe University Frankfurt Board Member of diruj (German Institute for In-house Lawyers) and F.A.Z. Business Law Magazine Association of Corporate Counsel (ACC) Global & European Counsel Award Winner 2019



LEADERSHIP – INNOVATION – IMPACT

This presentation is about...

- An apparent decline of human leadership
- Caused by internal and external factors
- Legal and practical solutions to fix the issue
- A suggestion for corporate implementation





Human leadership: an apparent decline

- Focus on maximizing only the shareholder value can lead to a toxic corporate culture
- Overregulation suggests a company's inability to control its own business and conduct
- Excessive supervision may hamper individual thinking and responsible moral judgment
- More-for-less cost pressures may lead to a <u>de-humanizing</u> reliance on technology



Shareholder primacy vs. stakeholder interests

- Sole focus on financial gains may overshadow a company's true societal purpose
- Shareholder primacy is facilitated by:
 - potentially one-dimensional takeover laws
 - excessive diversification by uncommitted investors
 - capital markets' view of the company as a "balance sheet"
 - corruption pressures that may lead to an irresponsible capital use





The dangers of variable remuneration

- Does variable remuneration enhance productivity?
- Not in the long-term due to:
 - setting of unachievable targets
 - creation of incentives to cheat
 - facilitation of internal "turf wars"



Result:

This may lead to a toxic work environment!



Potential erosion of employee confidence

- Disconnected management
- Lack of employee identification
- CEO can be part of the problem





Excessive supervision vs. moral judgment

- Intensive growth of post-crisis supervision
- Illusion of an *"ideal"* regulatory system
- More control \rightarrow less individual responsibility
 - EU CRD IV Article 91, sub-para 12 (c):
 - EBA guidelines for "honesty and integrity"
- Adequate role of external supervision
 - protect the system from corrupted elements
 - US Financial Choice Act as a positive example



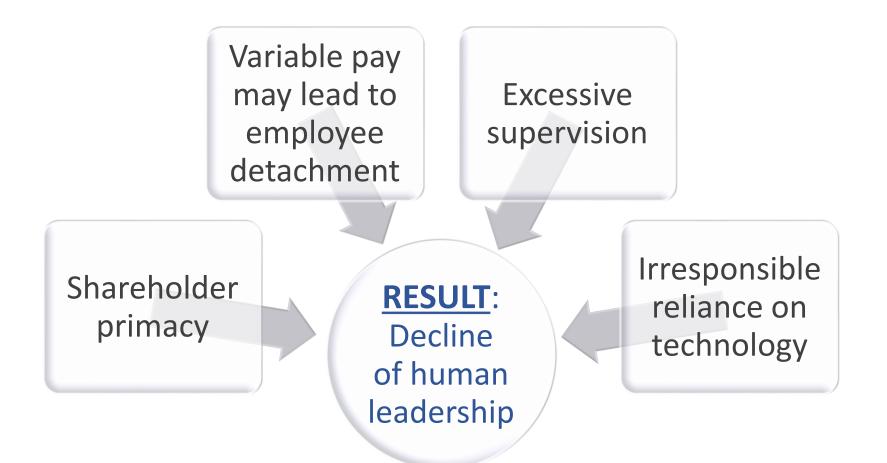


Dangers of an irresponsible reliance on technology

- Technology may diminish individual responsibility
- A.I. limitations how to avoid bias through data?
- Human limitations how to understand algorithms?

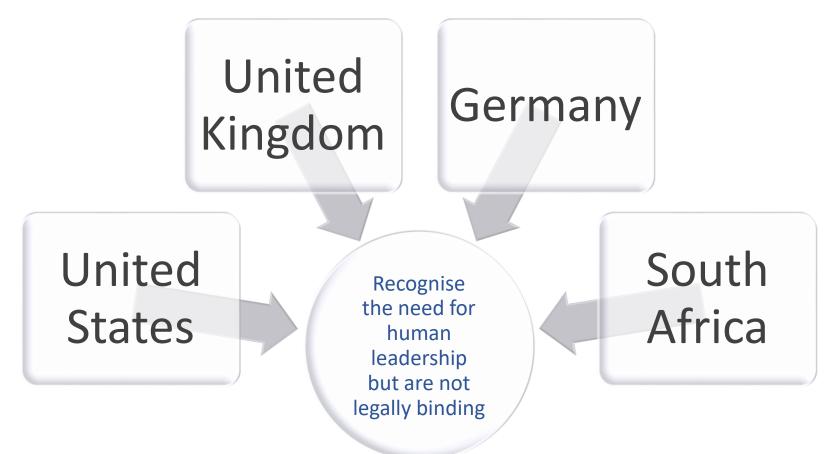


To sum up...





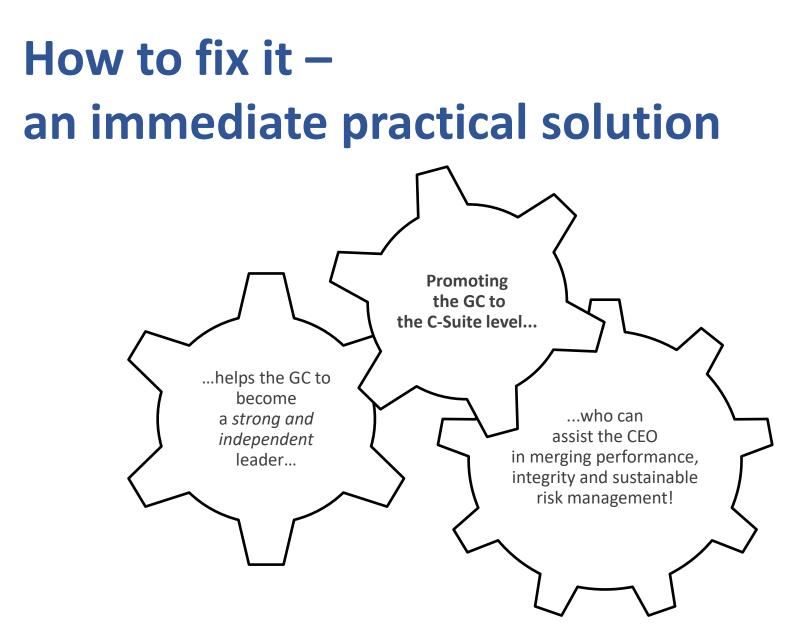
International Corporate Governance Codes













CEO to support the dual role of the GC

- GC must be a pro-active business partner and a protector of the corporation
- How is this achievable? By the CEO giving the GC:
 - independence with respect to opining on legal and compliance issues
 - additional influence on strategic, budgetary, HR, and risk decisions
 - budgetary flexibility to stay on top of both law and technology







GC as a strategic partner of the CEO





Creating a culture of responsibility

- Culture must be set by the CEO acting as <u>Chief Responsibility</u> <u>Officer</u>
- GC as legal advisor of the CEO, if necessary supported by external firms
- Importance of combining performance, integrity and risk management



How can a GC earn a seat at THE table?

- Becoming a commercially-minded service provider
- Mastering cross-functional unit communication
- Implementing sustainable technology solutions
- And by...



The GC acting as an ambassadorial networker

- Enhancing reputation and trust in the company
- Understanding market, trends and challenges
- Identifying potential new opportunities



How the GC can facilitate human leadership

- Being a role model for responsible behavior
- Being an assertive and credible protector of the corporation
- Networking to prevent problems from arising
- Fostering a healthy and inclusive work environment
- Acting at all times as corporate brand ambassador



Disclaimer

IMPORTANT:

This presentation was solely prepared by Timo Spitzer and the content as set out herein is of a strictly confidential nature.

This presentation cannot be reproduced, distributed or published by any recipient or used for any purpose whatsoever without the prior written consent by Timo Spitzer.

The opinions presented herein represent those of Timo Spitzer at the present time, and are, therefore, subject to amendment and alteration. This presentation is for information purposes only and does not provide any reliance or have any legal effect.



Thank you for your attention!

Timo Matthias Spitzer, LL.M. (Wellington) Tel.: +49 151 19678866 Email: timo.spitzer@gmail.com



LEADERSHIP - INNOVATION - IMPACT